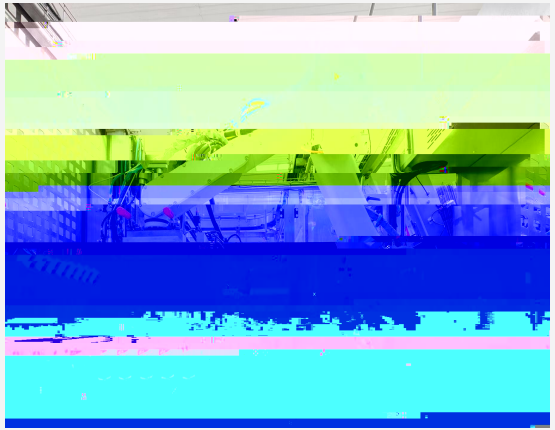

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Official Partner of the Olympic Winter Games Beijing 2022

2021 Annual and 2022 1st Quarter Results

Catalogue

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“ ”

2008 2010
2022

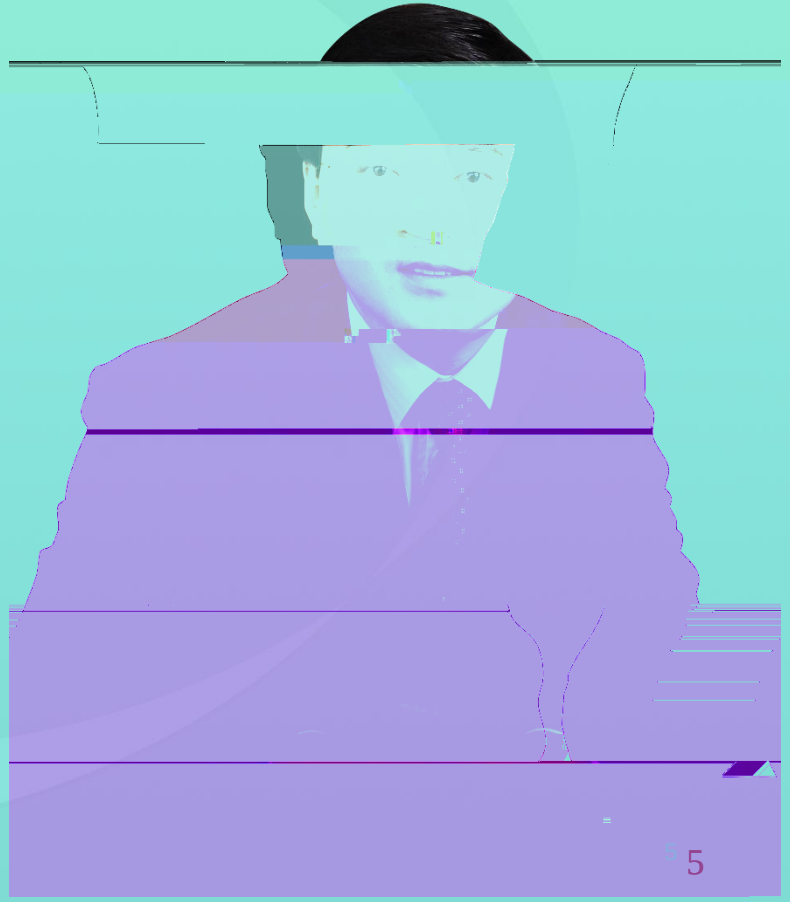
Introduction of Our Leader

· 2002 520

· 2005 6

“

”



Catalogue

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2021

Financial Highlights

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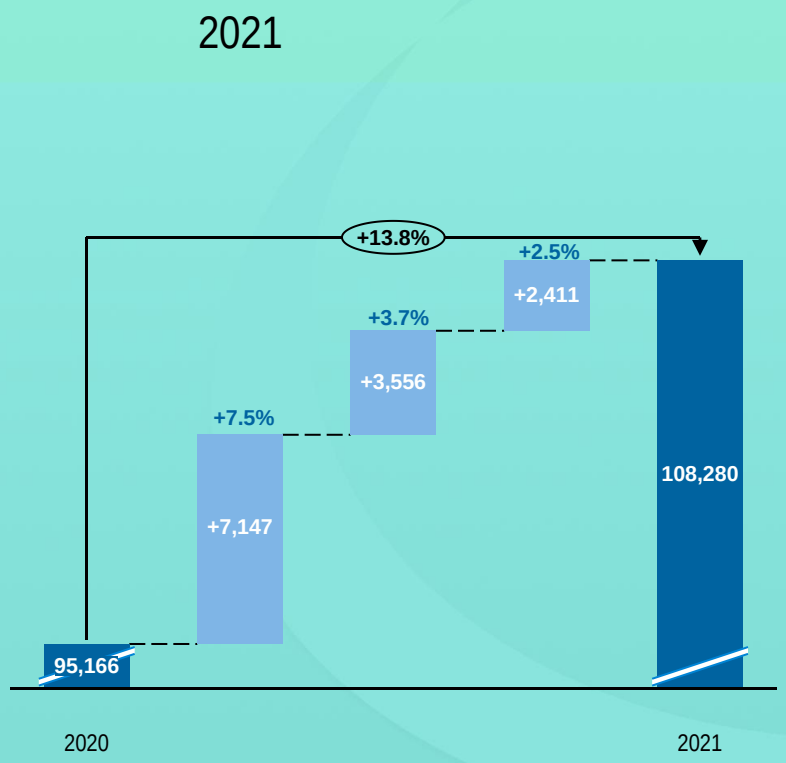
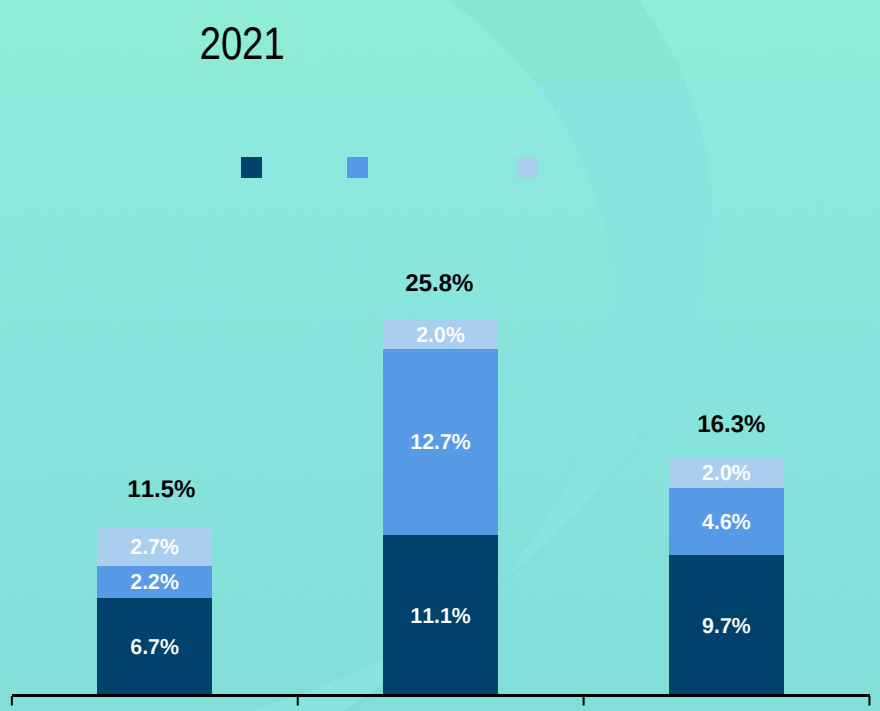
Core Business Revenue Segment Breakdown

	2020	2021	2021 Q1	2022 Q1

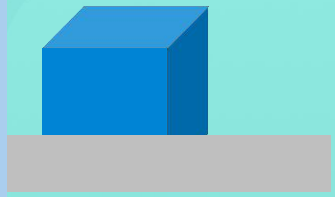
Growth of main business income benefited from the increase of volume and price, and the optimization of product mix. All main business units achieved double-digit growth.





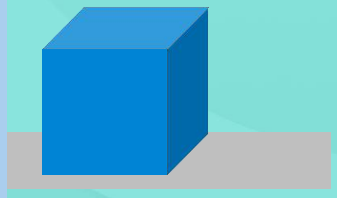
nt

47 ppts



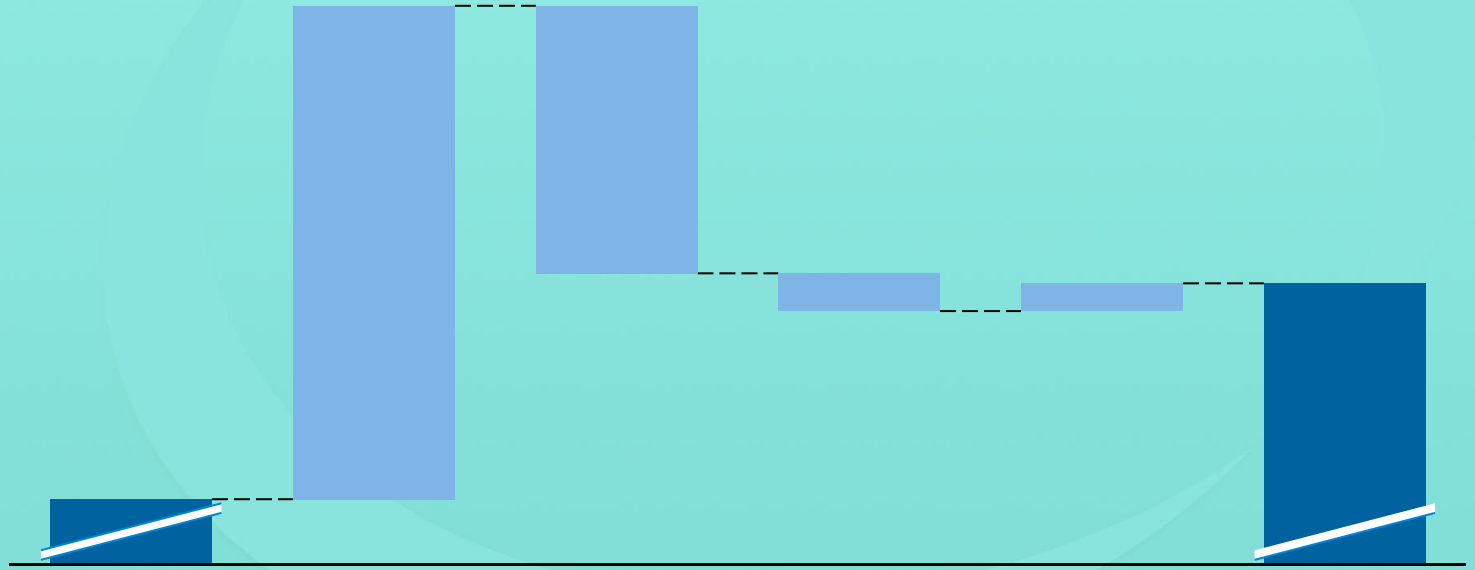
2021

4 ppts



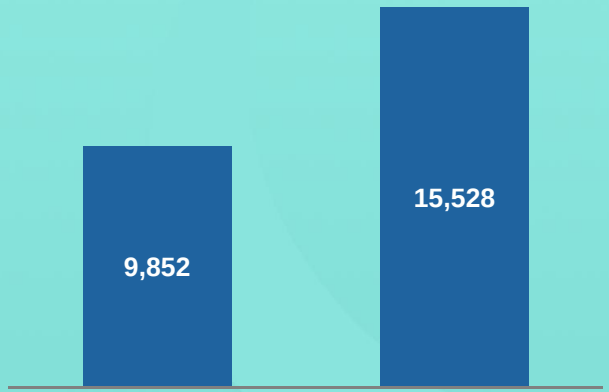
2021

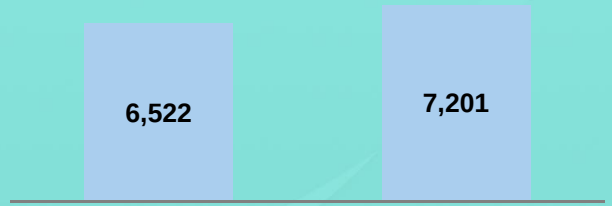
Growth Attribution of Profit Before Tax



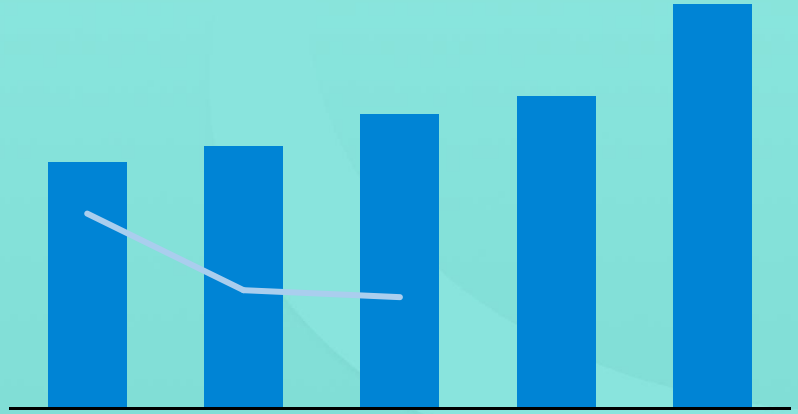
Operating Efficiency

Cash Flow and Capital Expenditure





EBITDA, ROIC and Dividend Rate



Catalogue

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Industry Pattern and Trend

		O2O			“ ”

Beginning the era of 100 billion, revenue and profit both ach

Brand ranked first in dairy industry, continued to expand brand matrix, and fully captured the consumer mindsets.

“ BrandZ™ “ 2021
100 ” 9
Brand o

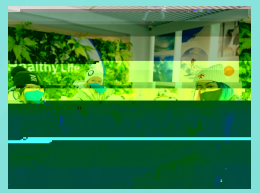
17

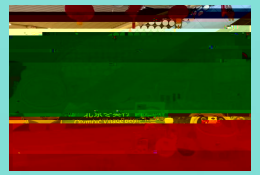
Accompany with the Olympics for 17 years, Yili brand shined in the Beijing Winter Olympic Games.

2022 1-2 **90%**

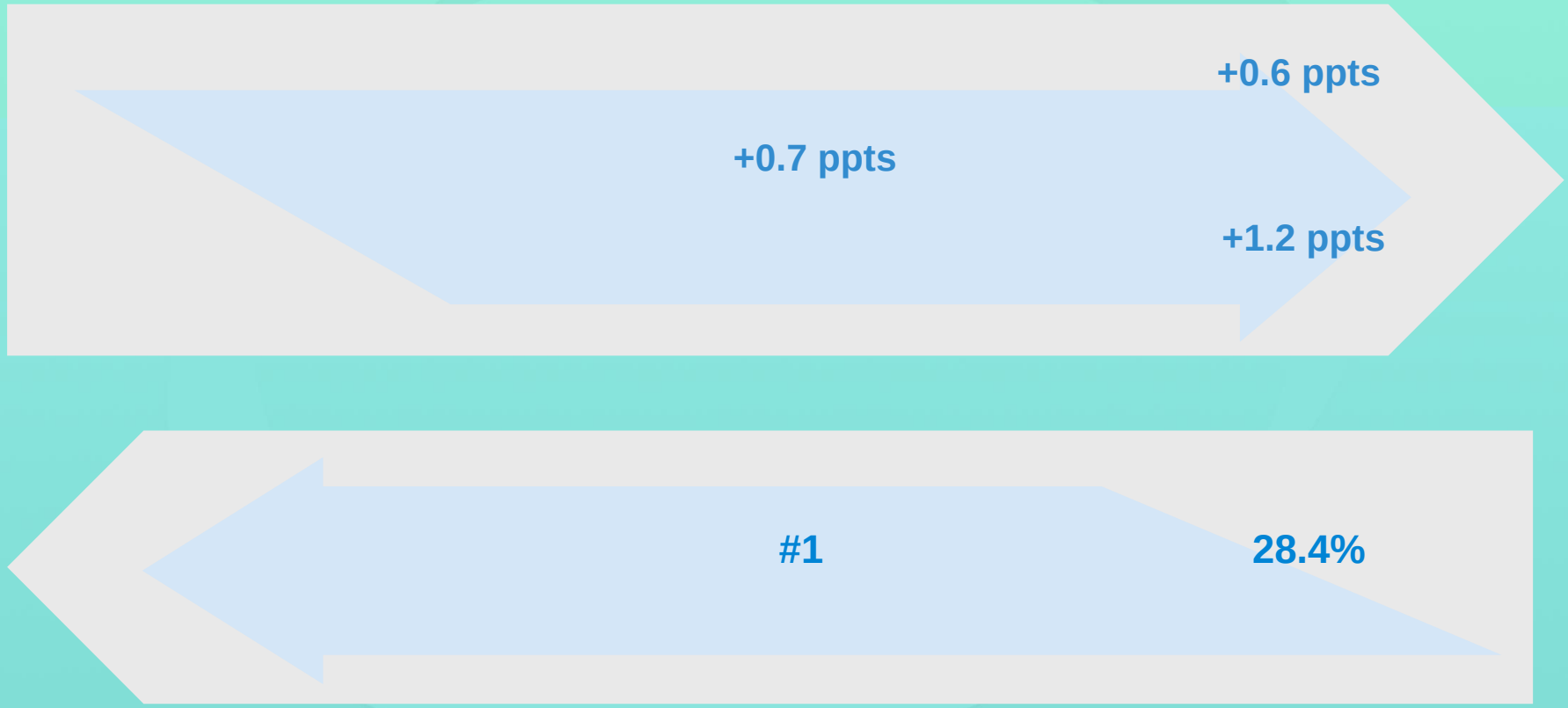
90

40





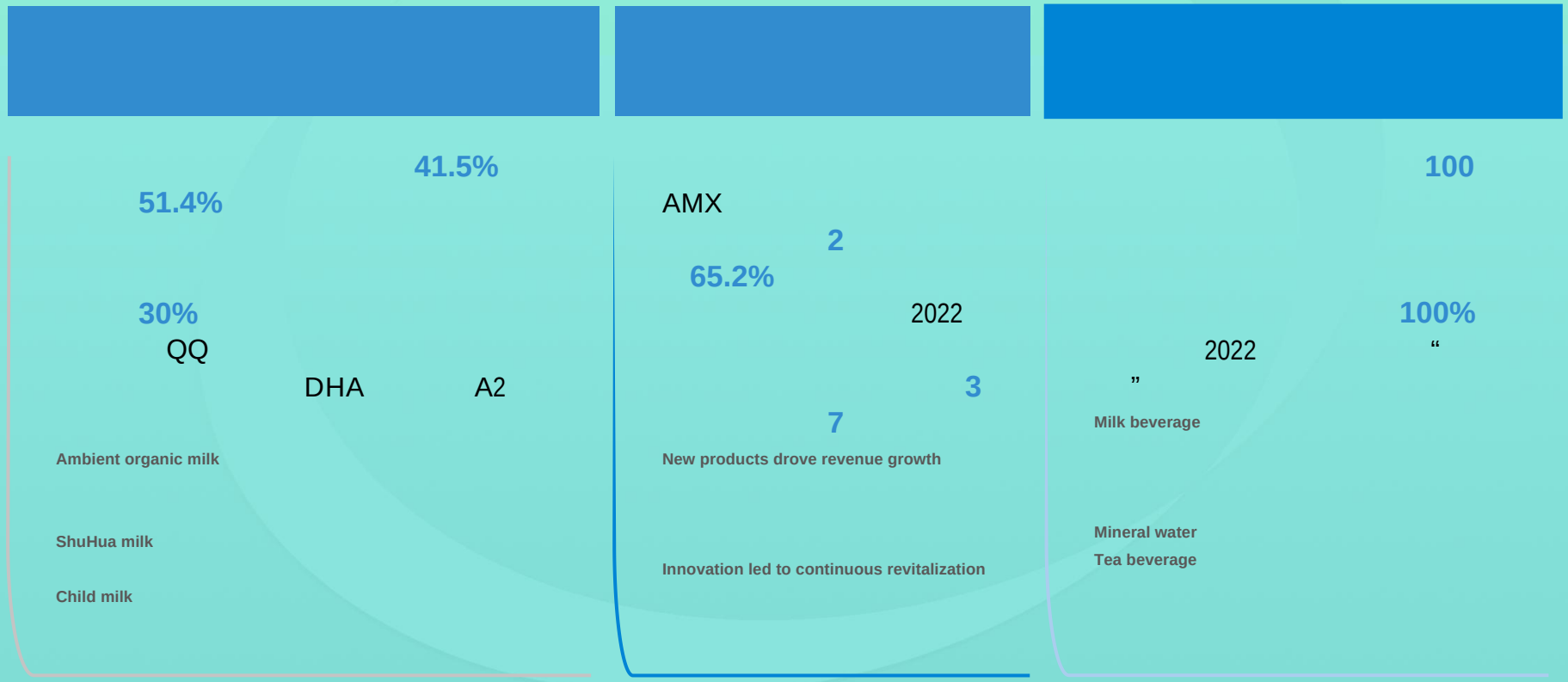
Channel penetration continued to increase, and e-commerce share continued to lead the industry.



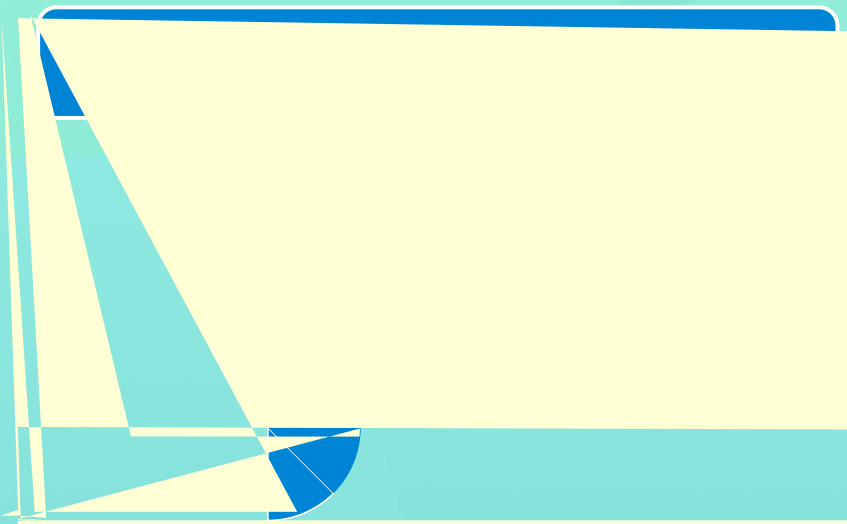
Liquid milk: Ambient liquid milk continued to be the industry leader, and Satine became a new member of 20 billion brands matrix.

200

Liquid milk: Ambient organic milk continued to lead the industry, innovation continued to revitalize ambient yogurt, and healthy drinks developed with multiple highlights.



Liquid milk: Fresh milk increased sharply, and chilled yogurt developed with new launches.



Milk powder and milk products: Growth rate of IMF ranked first in the market, and market share has leaped to second place; adult milk powder continued to lead the industry.

150%

2022

1,296

122

1 “ ”

2

2022

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6 “ ”

7

“ WISH ”

‘WISH’ System for Sustainable Development of Yili

2017 11 6

“

CSR ”

“ CSD

” “ WISH ” “

”

2021 1
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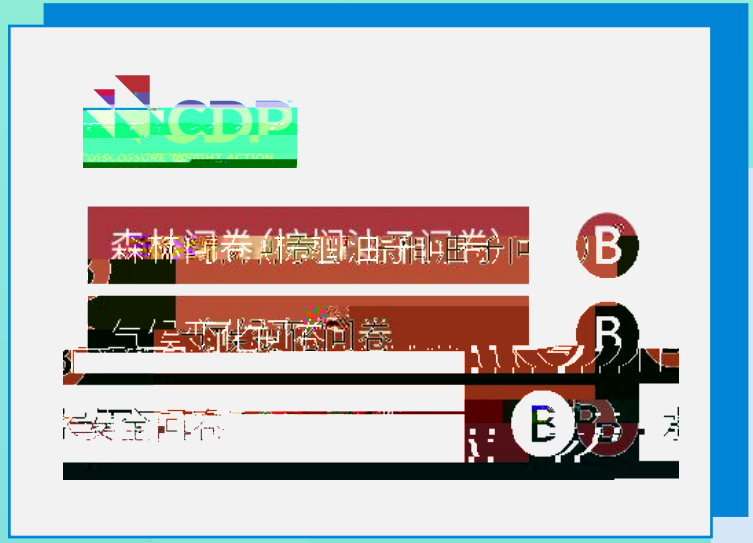
2021 9
“ ”



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CDP ESG

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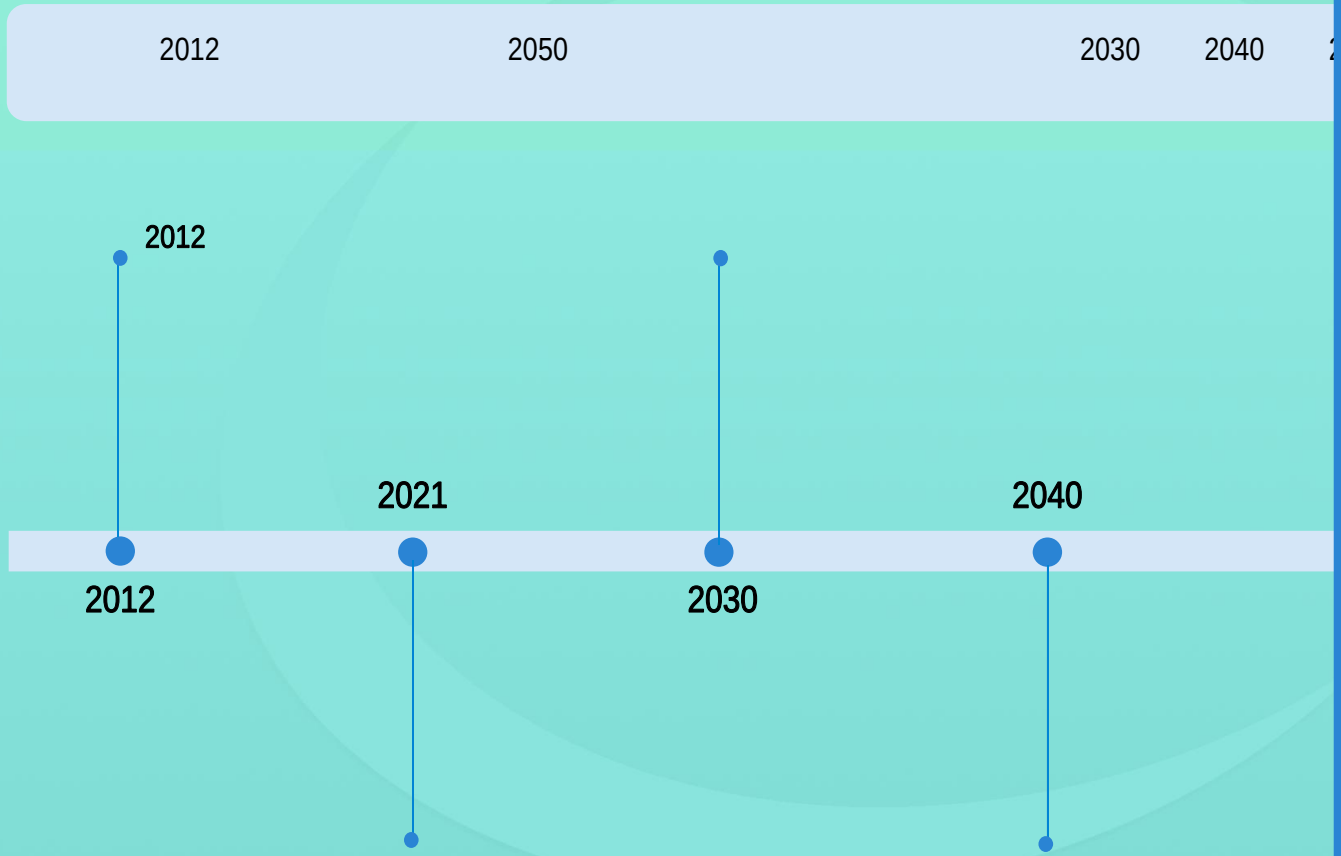
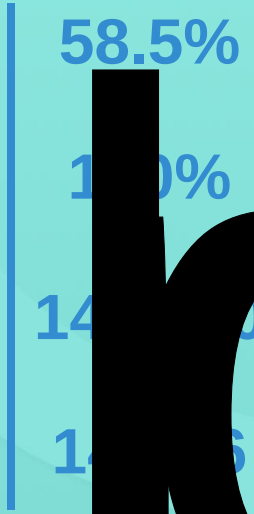
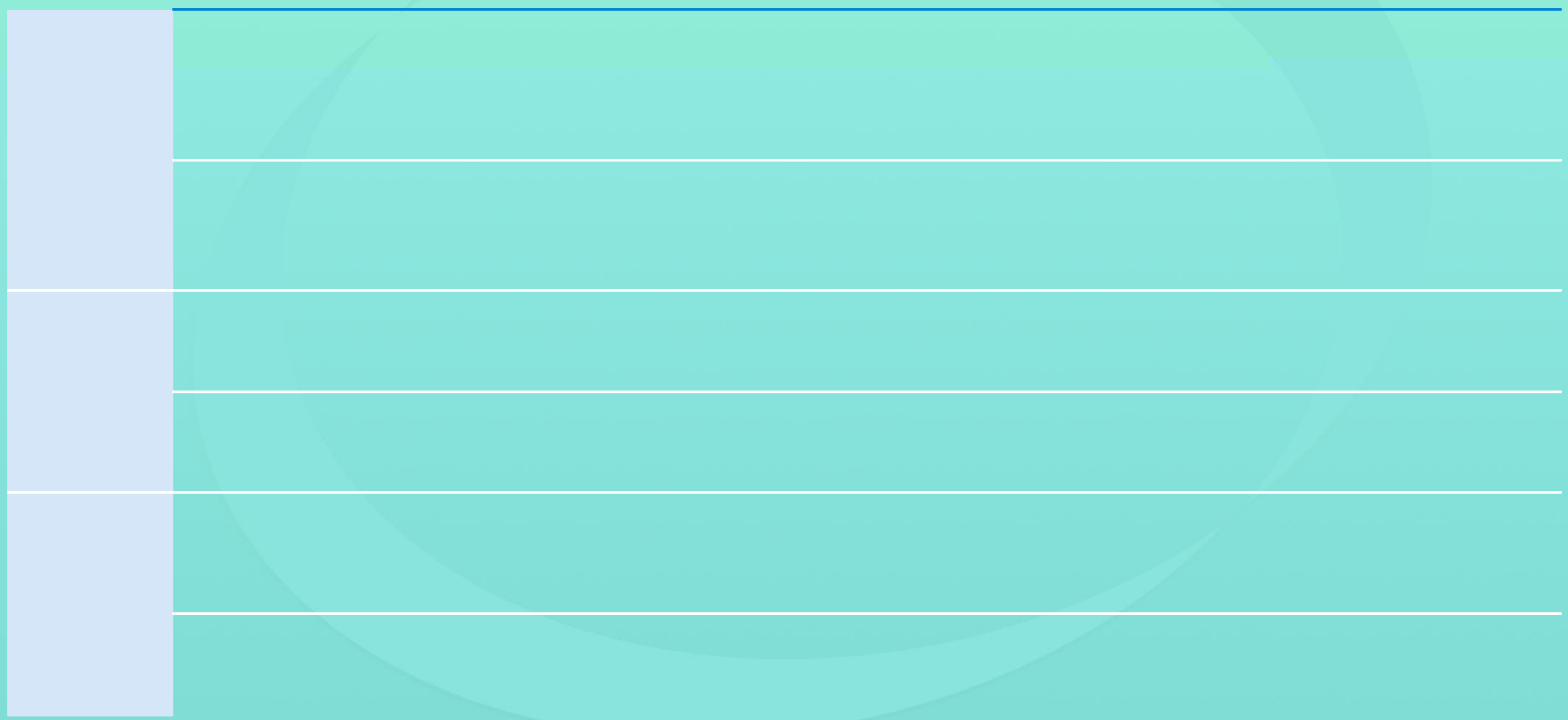
Announced the first Dual Carbon Target and Roadmap in the industry

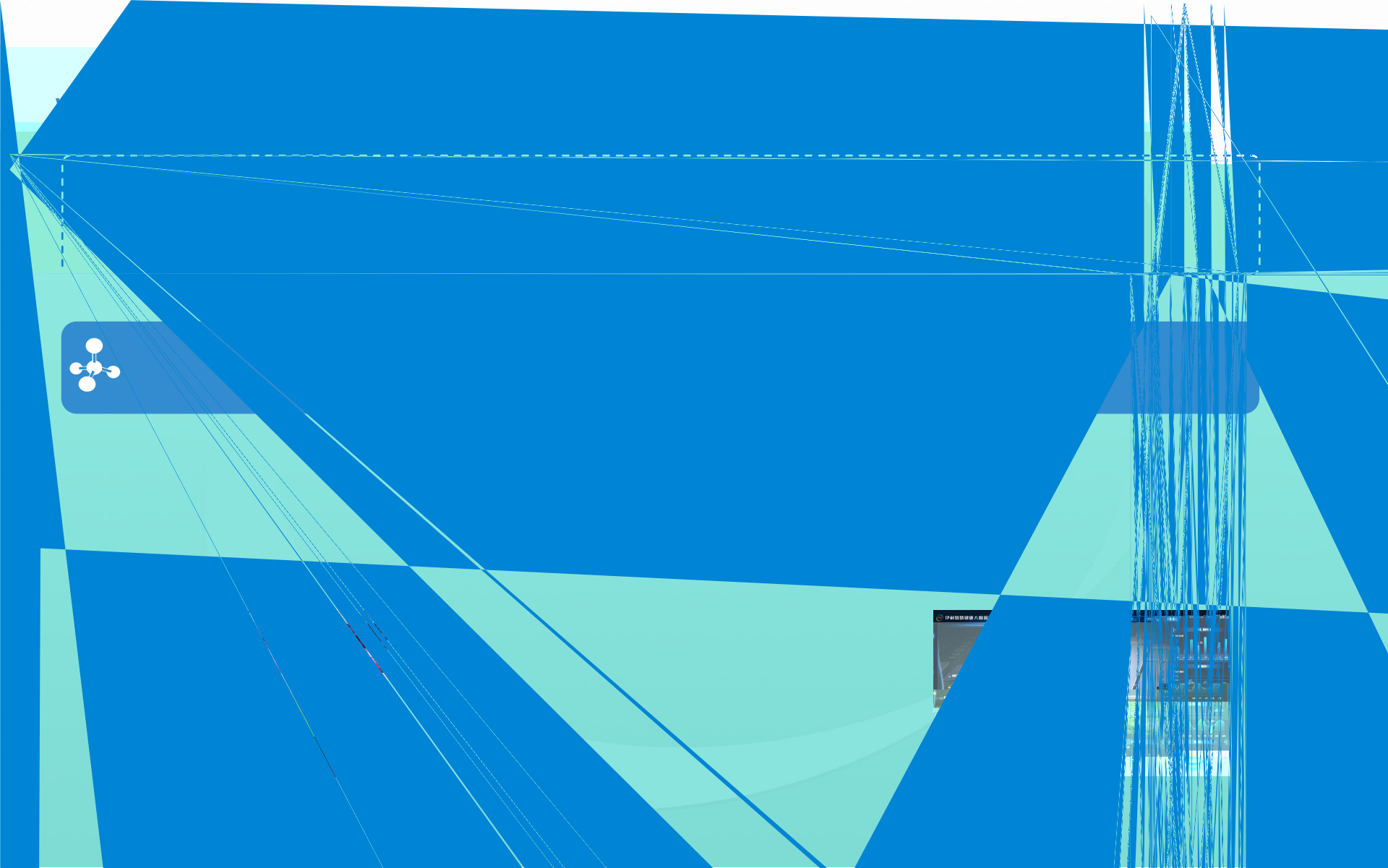



58.5%

Honors and Awards Granted to Yili on Sustainable Development

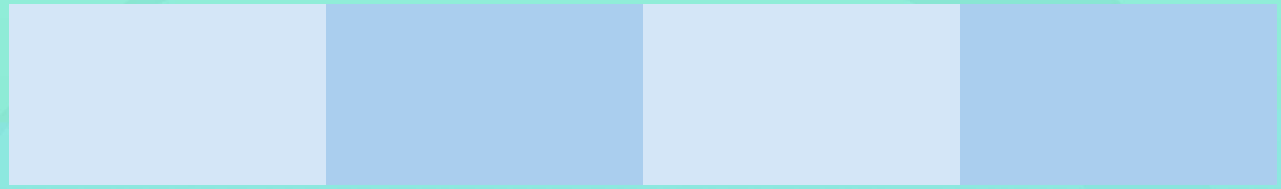


Our Culture & Brand Essence



Long-term Strategic Goal

“ ”



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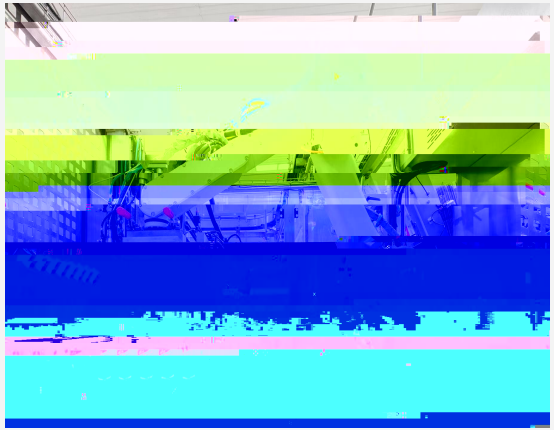
The path of Yili goes beyond here...



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Thank you!